# **Cash Balance Plans**

## **Accelerating Savings**

Don't let IRS limits in a 401(k) plan hold your clients back...

# **Cash Balance Plans, Saving More For Retirement**

## What is a Cash Balance Plan?

A **Cash Balance Plan (CBP)** is a type of defined benefit plan (or traditional pension plan) that resembles the look, feel, and portability of a defined contribution plan. Each participant is entitled to a guaranteed benefit that is credited annually with an employer contribution and interest credit (determined by a specific formula in the plan's document.) The employer guarantees the interest credit.

## Highlights

## • Increased Savings

Currently the maximum annual contribution per employee to a 401(k) Profit Sharing plan is \$53,000 (\$59K if age 50+). In a **CBP** the maximum savings varies based on age and income but can exceed \$200,000 per year.

## • Flexibility in Design

Based on the plan document, a **CBP** can provide different levels of contributions (as a % of pay), for the owners, management team, and employees.

## • Tax deductions

A contribution to a **CBP** account is a tax deduction that reduces the company's ordinary income dollar-for-dollar.

## • Enhanced Protection from Creditors

The number of Cash Balance Plans in the US increased by more than 800% from 2001 to 2010.



More than 75% of CBPs are sponsored by companies with fewer than 100 employees.



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